MSP Program

SLASHNEXT

Incorporate SlashNext Generative HumanAI[™] into your managed service to deliver cutting-edge protection to your clients from the most sophisticated phishing and BEC threats. Complimented with an MSP program built with the MSP in mind. Flexible and generous revenue programs, a multi-tenant customer management portal, expert resources and streamlined processes delivering and accelerating time to value for you and your customers.

SlashNext Multi-Channel Security



Multi-channel phishing protection designed to empower MSPs with industry-leading security capabilities. Benefit from exceptional 99.9% accuracy with a 48-hour time-to-detection advantage, ensuring real-time protection, even at patient zero.

SlashNext stops zero hour threats, social engineering, and other targeted human threats across commonly used email platforms, communication channels, and collaboration apps.

SlashNext safeguards against malicious threats originating from trusted sites that easily bypass existing SEG, proxy, SASE, and endpoint security measures. Equip your clients with unmatched security against the most sophisticated phishing attacks.

Delivered with SlashNext Generative HumanAI[™]

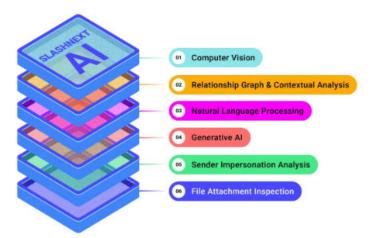
BEC Generative AI Auto generates new BEC variants from today's threat to stop tomorrow's attacks.

Relationship Graphs & Contextual Analysis Compares a baseline of known-good communication to unusual communication cadence and conversation style.

Sender Impersonation Analysis Assesses headers and email authentication to prevent impersonation attacks.

Computer Vision Recognition Live Scan[™] inspects URLs in real-time for visual deviations to images and layouts to detect credential phishing webpages.

Natural Language Processing Analyzes text in emails and attachments for topic, tone, emotion, intent and manipulation within social engineering tactics



File Attachment Inspection Live Scan[™] analyzes attachments and malicious codes to stop ransomware.

Managed with MSP Customer Management System



- Multi-tenant customer management
- Actionable intelligence with streamlined operations
- Single-click service provisioning
- Executive level to incident and user detailed reporting
- Multi-vector threat view through a unified interface
- Real-time Dashboards
- API Automation coming soon
- New easy to use Interface

MSP Program Pillars

Revenue and Profitability

A flexible model enables you to build an offering that works for you and your customers.

Product Packaging: Add on individual products to grow revenue and leverage suites to grow both your top and bottom line.

Subscription Terms: Decide your commitment level, whether 1, 2 or 3 years.

Flexible Licensing: License per customer or in bulk to you as the MSP, both with flexibility to transfer licenses to another customer.

Volume Pricing: Increase your purchasing power and profitability based on tiered pricing.

Quarterly and Upfront Billing: Increase profitability by paying up front or choose standard quarterly billing in arrears.

Solution Management & Operational Ease

Our aim is to accelerate Time to Value for you and your customers.

Multi-Tenant Customer Management: Designed for MSPs to have full visibility, streamlined operations and enhanced efficiency.

Easy Customer Trials and Co-Branded Assessments: A quick and easy process to initiate and demonstrate leading SlashNext efficacy.

Streamlined Processes: Quick and easy agreement and onboarding, single billing and accessing information, people, and support.

Dedicated and Invested Team: Focused on your success: Channel management, engineering, enablement, support, and executive oversight.

Real-Time Phishing Defense APIs: Dynamic Live Scanning and Forensic Analysis

Program Benefits

Economic

Product Packaging Flexibility	~
Multiple Subscription Terms	~
MSP Owned Licensing	~
Per Customer and Bulk MSP Licensing	~
Flexibility to Transfer Licensing	~
Volume Based Tiered Pricing	~
Upfront and Monthly Pricing	~
Upfront and Quarterly Billing	~
Marketing Support	~
Co-Branding Opportunities	~
Customer Assessment and Trial Programs	~

Operational Management and SupportMult-Tenant Management PortalReal-Time Phishing API'sDedicated MSP Partner ManagementOnboarding SupportAccess to Partner PortalSales and Technical Enablement24x7x365 L2 Technical SupportCustomer Success Support

Program Requirements

Demonstrated Managed Service Business Execute MSP Agreement

Provide Level 1 Support to Managed Customers

Technical Pre-Sales Enablement

Sales Enablement

Technical Post-Sales Enablement

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