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Microsoft

Providing Together the Most Comprehensive & Secure M365 Email Security

Leveraging Defense in Depth and ICES Strategy

Member of
Microsoft Intelligent Security Association
Microsoft

Microsoft
Co-Sell Ready
Partner

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SlashNext & Microsoft

Better Protected Customers through Defense in Depth Strategy

Member of Microsoft Intelligent Security Association

Microsoft

1. SlashNext helps customers maximize their Microsoft investment

2. SlashNext Email Defense for M365 **Requires:**
   - E5 License or
   - Upgraded License for MSFT Security Stack
   - MSFT Sentinel telemetry – high value signal for SOC teams

3. SlashNext Drives Net Paid Seat Additions to E5 or add-on purchases

4. SlashNext Drives Microsoft Competitive Displacements (Proofpoint, Mimecast and other SEG vendors)

5. Sentinel application in customers tenant available for URL Observability Assessments and verification of threat verdicts

6. Several co-sell solutions published in MSFT commercial marketplace

7. SlashNext + Microsoft Security is a world class zero hour phishing & Business Email Compromise Solution

MSFT Products Leveraged:
1. MSFT Security Stack
2. MSFT Sentinel
3. Graph API
4. MSFT Intune
5. MSFT AD

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Stronger Together with SlashNext ICES

Zero-hour Protection With HumanAI™

Microsoft

- Sender blocklist contains known bad IPs and domains
- Email authentication reviews DMARC, SPF & DKIM auth results
- Safe Links rewritten URLs against known URL threat DB at time-of-click
- Safe Attachments sandbox files for malicious codes

- ✓ Cloud native & purpose built for Microsoft
- ✓ Zero-hour BEC protection
- ✓ Zero-hour credential phishing & link protection
- ✓ Zero-hour ransomware and file protection
- ✓ Spam and newsletter detection
- ✓ Comprehensive defense in depth protection with MS API integration
- ✓ 48-hour detection advantage
- ✓ Explainable threat insight for seamless investigation and response
- ✓ Security analytics integration w/ Microsoft Sentinel
- ✓ 360° protection across email, SMS/Mobile and browser

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- **Relationship and contextual analysis** detect unusual communication cadence and conversation style
- **Natural language process** detects topic, tone, emotion, intent, and manipulation triggers associated with BEC
- **BEC Generative AI** clones latest threats for ML training and detection
- **Live Scan™ Computer Vision** inspect webpages for visual deviations
- **Live Scan™ file inspection** scans for social engineering traits and malicious codes

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SlashNext Integrated Cloud Messaging Security

HumanAI™

Stops the Human Threats That Matter

LINK-BASED THREATS	Credential Harvesting Spear-Phishing Scams/Fraud Smishing
ATTACHMENT-BASED THREATS	Malicious Attachments Ransomware/Malware Exploits
NATURAL LANGUAGE-BASED THREATS	Business Email Compromise (BEC) ATO and Supply Chain Business Text Compromise Business Message Compromise Insider Threats

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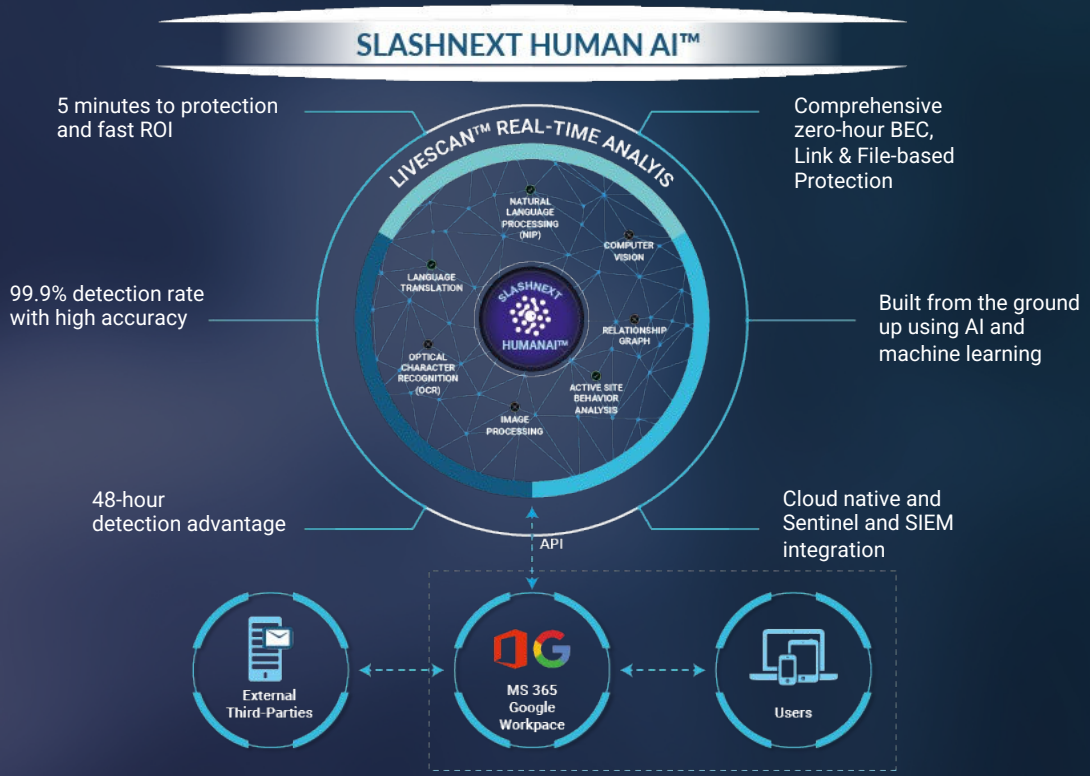
SlashNext Integrated Cloud Email Security

Cloud native zero-hour protection for Microsoft 365 users



5-Minutes to Protection

Cloud native integration with Microsoft 365 Graph API. Purpose built to provide zero-hour protection for Microsoft Defender for Office 365 users

Comprehensive Defense-in-Depth Strategy

SlashNext ICES blocks complete spectrum of zero-hour BEC, wire fraud, credential phishing, and ransomware attacks, supplementing MS Safe Attachments & Safe Links

Human AI™ Zero-hour Detection

Zero-hour multi-phase analysis using relationship graphs, natural language processing, and computer vision recognition to stop and remediate threats with a 99.9% detection rate, and 1 in 1M FPs

Explainable Attack Insights

Visual illustration clearly and thoroughly explains the reason why emails are classified as malicious

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185K Employee Technology Enterprise Replaces SEG with ICES

"The beauty of SlashNext is in the simplicity of the solution and their ability to detect and stop the most zero-hour email threats in our highly regulated environment."

Global 200 CISO

Best Zero-Hour Link, File and BEC Detection

Ease of Implementation, Management and Controls

$2M Annual Saving

Fast ROI with Quick Migration

+SMS and Browser Protection

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AE and MwP Security Teams – What's in it for me?

- SlashNext helps customers maximize their Microsoft investment – with the highest rate of customer satisfaction.

- SlashNext helps drive out competitors such as Proofpoint, Mimecast and Barracuda, etc.
  - Use of MSFT Graph API(immediate ROI and 5 minutes to setup)
  - SlashNext drives consumption of E5 or conversion from E3 to E5

- ACR Credit
  - SlashNext solution is available in the Azure Marketplace (Azure Consumption/MACC Opportunity)
  - Azure Sentinel (SNX data flows through clients Azure Sentinel tool (consumption and Sentinel play)

- FLW opportunity
  - SlashNext mobile security product helps frive security on mobile devices and opens the door for FLW SKUS conversation).

Why SlashNext and Microsoft?

Best in-class Email Protection

- Best BEC, Link and File-based Detection
- Net Paid Seat Additions
- Displacement of SEG Competitors
- Fast ROI and Time to Value
  High Customer Sat

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